



work²futureSM
opportunity • jobs • success

THE VIRTUAL CAREER FAIR WILL BEGIN SHORTLY...

9:05 AM All Sensors
9:20 AM Manpower
9:35 AM Rambus
9:50 AM NPI Solutions
Coming up Next... after intermission
10:15 AM PC Test
10:35 AM UNFI
10:50 AM Corovan
11:05 AM Ken William State Farm

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www.work2future.org

WEBINAR HOUSEKEEPING



Please Note:

- ✓ Attendee Video, Audio, and Chat has been turned off
- ✓ During the presentation, use the Q&A section to ask questions. Because of limited time, not all questions, or off topic questions may not be answered
- ✓ Attendees dialing in by phone only, use *9 to raise your hand to ask a question and *6 to unmute/mute
- ✓ Employer Representatives, please keep your camera and microphone off unless presenting

As a work2future client, you have access to:



- ✓ **Personalized Career Coaching**
- ✓ **Dozens of Skill Building Workshops Taught at our Career Centers**
- ✓ **Online Training Programs Through Metrix Learning**
- ✓ **Professional Certificate Training Programs**
- ✓ **Job Fairs and Recruitment Events**
- ✓ **Hands on Training and Work Experience Opportunities**
- ✓ **No Cost!**
- ✓ **To register, visit www.work2future.org or call (408) 465-6995**



Submit resumes at:
apply@allsensors.com



Submit resumes at:
apply@allsensors.com

Amphenol All Sensors' manufacturing remains operational and is increasing production during this health crisis.

We produce a part that goes into Ventilators and Respirators that are needed all over the world. Our team is working hard to help others.

We are hiring!!
Manufacturing Operators
Assembly Soldering
Packing and Label
Test Operators
Cleaners



Submit resumes at:
apply@allsensors.com

We are hiring!!

Test Operators – Loading/unloading, read and conduct tasks by studying instructions, specifications, and run cards. Laser Trim Experience, completely production and quality forms



Submit resumes at:
apply@allsensors.com

We are hiring!!
Manufacturing Operators -
Assembly Soldering
Packing and Label
Test Operators -
Cleaners



ManpowerGroup®

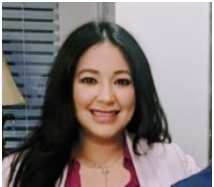
Manpower Presentation

July 23, 2020

Introductions



ManpowerGroup®



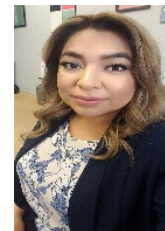
Ariana AuClair-Valdez
Market Manager, Salinas Market



Brenda Villalobos
Recruiter, Gilroy



Nubia Oliva
Recruiter, Capitola



Pauline Lucero
Recruiter, Salinas



Workforce Experts

- Recruiting
- Assessing
- Training & Developing
- Managing



Outcome-Based
Outsourcing and Consulting Solutions
Talent and Career Management



Professional Resourcing and
Project-Based Solutions



Contingent and Permanent
Recruitment Workforce Solutions

80

COUNTRIES

2,500+

GLOBAL OFFICES

3.4M+

PLACED EACH YEAR

11M

PEOPLE TRAINED

Annualized Retention Rates for Corporate / Support Staff

- Our North America annual employee turnover averages 34%
- Our corporate functional team's employee turnover averages 2% — well below the industry average. We provide unique and attractive reasons for top tier recruiting talent to stay with us and our client programs. This includes defining a clear career path, virtual workforce options, and trusted, experienced leaders.

A Full Range of Workforce Solutions

Flexible Staffing

Ongoing need

1. Long Term Assignment
2. Temp-to-hire
3. Fit & Verify

Project Staffing

Distinct Start and End Dates

1. Ramp up or down depending on needs
2. Fast Hiring
3. Short term

Permanent Hiring

Achieve Long-term Success

1. Direct Hire Talent

Variety of Industrial Positions

Common industrial positions that Manpower has experience filling.

LIGHT INDUSTRIAL		
<ul style="list-style-type: none">• Installation/repair• CNC machinist• Installation/repair specialist• Machinist• Mechanics• Meter reader-utilities	<ul style="list-style-type: none">• Painter• Welder• Cleaning/maintenance and janitor/cleaner• Landscaping/grounds worker• Maintenance worker• Food preparation worker	
INDUSTRIAL <ul style="list-style-type: none">• Assemblers• Electrical technician• Grinding/polishing worker-hand• Inspector/tester/sorter• Laborer—general	<ul style="list-style-type: none">• Machine operators• Metal/plastic worker• Production helper/worker• Production planning specialist• Tester/grader/sorter	
TRANSPORTATION/WAREHOUSE <ul style="list-style-type: none">• Conveyor operator/tender• Truck drivers• Forklift operator• Freight/stock material mover• Inventory clerk	<ul style="list-style-type: none">• Machine feeder/off bearer• Order filler-warehouse• Packer/packager, hand• Shipping, receiving clerk• Supervisor, transportation-materials	

Open Positions

Morgan Hill:

- Machine Operator
- Warehouse
- Construction



Gilroy

- Packaging
- Bouquet Makers
- Quality Control
- Customer Service Representative
- Materia Coordinator



Associate Care, Benefits, & Training

Retaining Top Talent with Rewards & Recognition



MyPath Medals

- Associate recognition for exceptional performance through digital badges
- Associates feel more valued and satisfied at work
- Drives productivity and performance



PowerYOU

Provide Associates resources to develop their skills and support career development

- College & GED Program
- Customized training courses
- Pre- and post-training assessments
- Preparation courses for certification exams
- Opportunity to chat with mentors / experts



Competitive Compensation Package

- Comprehensive wages and regular wage analysis
- Recognition programs
- Training and career advancement opportunities



Associate Referral Bonus Program

- Rewards Associates for referring outstanding people
- New hires referred by current employees tend to perform better and stay with organization longer
- Expands our pool of quality talent



Circle of Excellence

- Performance related rewards
- Demonstrates appreciation
- Award recipients receive gift cards



Net Promoter System (NPS)

- World class insights to improve Associate loyalty, satisfaction and engagement
- Measures loyalty and experience



Associate Care

- Quarterly newsletter
- Weekly touch points; regular follow up
- TextUs

Manpower Associate Benefits

BENEFIT	DESCRIPTION	Eligibility
Medical	Associate, Associate plus one, or Family	90 days after start date
Dental	Associate, Associate plus one, or Family	90 days after start date
Short Term Disability	Associate only	6 months after start date
Holidays	6 Days	At least 1,800 hours during the 52 weeks prior to the holiday and currently on assignment
401(k)	Associates can contribute from 1% to 50% of pay; many investment choices.	Two weeks after start date (as soon as administratively possible)
Life and AD&D	\$25,000 with option for additional spousal or dependent coverage.	
ESPP	Purchase ManpowerGroup stock at 5% discount	Active on December 31 st eligible to participate the following year
BenefitHub Discounts	Discounts from hundreds of national and local retailers	

How to reach us



Rambus



Rambus

- Rambus is a premier silicon IP and chip provider that makes data faster and safer.
- We are dedicated to delivering first-to-market, high-quality memory, SerDes, and embedded security solutions for our customers.
- Throughout our 30-year history, Rambus has led the industry with innovations and IP solutions that solve the fundamental challenges faced by leading-edge computing systems. We have done so by predicting and addressing the major disruptions in technology development, building a portfolio of foundational IP and offering solutions that enhance the performance and security of the most demanding applications.
- Leveraging our semiconductor expertise, Rambus solutions speed performance, expand capacity and improve security. From data center and edge to artificial intelligence and automotive, our interface and security IP, and memory interface chips enable SoC and system designers to deliver their vision of the future.

PMIC ARCHITECT

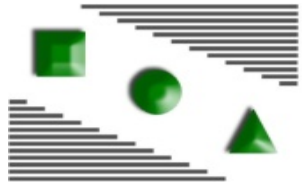
As a PMIC Chip Architect, you will work on creating the most advanced PMIC technology in the world, take the ownership of defining the circuit architecture, and execute analog circuit design toward production.

- Architecture and Design of PMIC
- Design state-of-the-art multiphase DC-DC converter based PMIC to enable the industry leading performance and energy efficiency
- Work with Chip Lead to define chip and block-level specifications
- Carry out circuit design and verification
- Work closely with layout team on physical implementation
- Drive and contribute to silicon bench characterization, support production ATE test development
- Interact with technical leaders of the company and senior staff in engineering, marketing, and corporate development to help ensure successful development of high value technologies and PMIC products
- MS EE and 10+ years or PhD EE and 7+ years' experience of CMOS analog/mixed-signal circuit design
- Deep knowledge and hands-on experience in developing power management IC and DC/DC converter circuitry, such as circuit architecture choice, transistor-level analog design, verification, bench and production testing, ESD, reliability
- Solid fundamentals in transistor-level analog CMOS design, including operational amplifiers, comparators, references, oscillators, etc.
- Have extensive experience in supervising and guiding layout design for critical analog IP
- Industry design experience in highly efficient DC-DC converter
- Strong knowledge and experience in DC-DC converter stability analysis and modeling is highly desired
- Experience in analog circuit IP that require trimming, with experience on DFT, DFM, and BIST is a plus
- Experience in behavioral modeling of analog building blocks using System Verilog, Verilog, Verilog-A, Matlab, Simulink

CIRCUIT DESIGN ENGINEER – DIGITAL

Design of high-speed CMOS Digital Logic

- Planning: lead digital designer roles, project managing, design block specification, system level simulation, documentation
- Implementation: RTL design in Verilog, lint, clock domain crossing (CDC) analysis, top level integration, synthesis, timing analysis, timing closure, DFT-related tasks
- Verification: work with verification team on planning and execution, simulation, debugging block and system level simulations, formal verification, preparation of technical reviews and product/block documentation
- Flow and methodology: work in a dynamic and interdisciplinary R&D group that influences and guides Rambus' technical direction by understanding and contributing to flow and methodology development
- Interact with technical leaders of the company and senior staff in engineering, marketing, and corporate development to help ensure successful development of high value technologies and products
- Bachelor's or Master's Degree in Electrical or Computer Engineering
- 7+ years of relevant digital/ASIC/IC design experience
- Significant Experience with RTL coding in Verilog
- Significant Experience with standard ASIC software tools (synthesis, simulation, equivalence checking, static timing analysis)
- Strong knowledge of scripting, Linux/Unix environment, and basic C/C++ programming
- Thorough understanding of ASIC design flow
- Successful past digital leadership roles
- Strong design and system knowledge
- Design for verification experience or understanding (assertion-based design strategies, code coverage, functional coverage, test plans etc.) would be an asset
- Self-starter and fast learner with excellent interpersonal skills
- Experience with memory controller design is an asset
- Experience with scan related DFT is a plus
- Track record of driving technical solutions across organizational boundaries and multiple technical disciplines



NPI Solutions, Inc.
New Product Integration

NPI Solutions, Inc. is a custom manufacturing specialist that provide quick turn prototyping, pre-production, production, and turnkey service for a variety of terminations and light duty mechanical assemblies

Our culture: We are family oriented and driven to get things done. We are a team with one goal; and that is to provide quality products to our customers in a timely manner.

What we are looking for: We are looking for driven and detail oriented individuals who are familiar with the manufacturing Environment. Not afraid to roll up their sleeves and learn.

Open Positions: We are looking for Assemblers and Mechanical assemblers to join our operations team.

- **Swing Shift- 3:00-11:30 pm with a 10% differential**
- 1-2 years of experience in contract manufacturing a huge plus.
- Ability to read drawings and schematics a huge plus.
- A great attitude and drive to want to learn
- We are open to training



Where to Apply?

- Send your resume to hr@npisolutions.com
- Apply directly by going to our office located at 685 Jarvis Drive Morgan Hill, Ca. 95037
 - Drop off your resume or complete an application in our office
 - Remember to wear a mask **BEFORE** entering our facility.



WE ARE HIRING!

PROUD to serve South Bay Santa Clara County

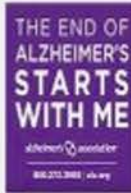
In Santa Clara County, Help & Care, LLC is devoted to providing the most professional, reliable, and friendly in-home caregivers in the senior care industry.



Campbell
Cupertino
Gilroy
Los Altos
Los Altos Hills
Los Gatos
Milpitas
Monte Sereno
Morgan Hill
Mountain View
Palo Alto
San Jose
Santa Clara
Saratoga
Sunnyvale

Caregiver or Homecare Aide – A Rewarding Career Helping Seniors and Their Families

Work in one of the most rewarding positions in your community! We are actively seeking caring individuals who would like to make a difference in their area by working as caregivers for the elderly. We provide what is known as “companion care” for seniors so they can remain independent in their own homes for as long as possible. We assist the elderly with meal planning and preparation, errands and incidental transportation, laundry, light housekeeping, and many other needed tasks.



MEET THE A-TEAM!

Vassilina – Founder, Managing Director

Markus – CEO

Sabrina – Administrative Manager

Michael – Community Relations Manager

Kylee – Community Relations Manager

Rodrigo – Staffing Coordinator

Jennifer – Weekend On-Call Supervisor

Christine – Hiring and Recruiting Manager

Email us at [**Support@helpandcare.com**](mailto:Support@helpandcare.com)

Call us **(408) 384-4412**. We are available 24/7

Learn more about us:

[**https://helpandcare.com/about/**](https://helpandcare.com/about/)



also Follow us on Social Media:

[**www.facebook.com/helpandcareus**](http://www.facebook.com/helpandcareus)

Instagram: [**@helpandcareus**](https://www.instagram.com/helpandcareus)



Pay, Benefits, Perks & Training offered:

- Hourly position with flexible hours; Weekly Pay on Friday
- Offering Direct Deposit
- Pay Stubs viewable online or via App - PayChex Flex
- Pay Advances (PayActiv) - Access to earned income between paychecks
- Benefits: Health, Dental, Vision Insurance & 401k Retirement** Call or email for Eligibility
- Mileage Reimbursement and Travel time
- Paid Sick Time
- Caregiver Referral Bonus Program
- Client Referral Bonus Program
- Caregiver Appreciations
- View your schedule Online or through your mobile phone - Clearcare Go App
- Paid Training
- One-on-One Training
- Online Training available at anytime **Call or email for Eligibility
- 24/7 Caregiver support line
- HCA Mentoring Program
- Hazard Pay (May-Aug)*subject to change

THANK YOU!

All Sensor

Manpower

Rambus

NPI Solutions

Health & Care



See even more positions
at www.work2future.org





work²futureSM
opportunity • jobs • success

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WEBINAR HOUSEKEEPING



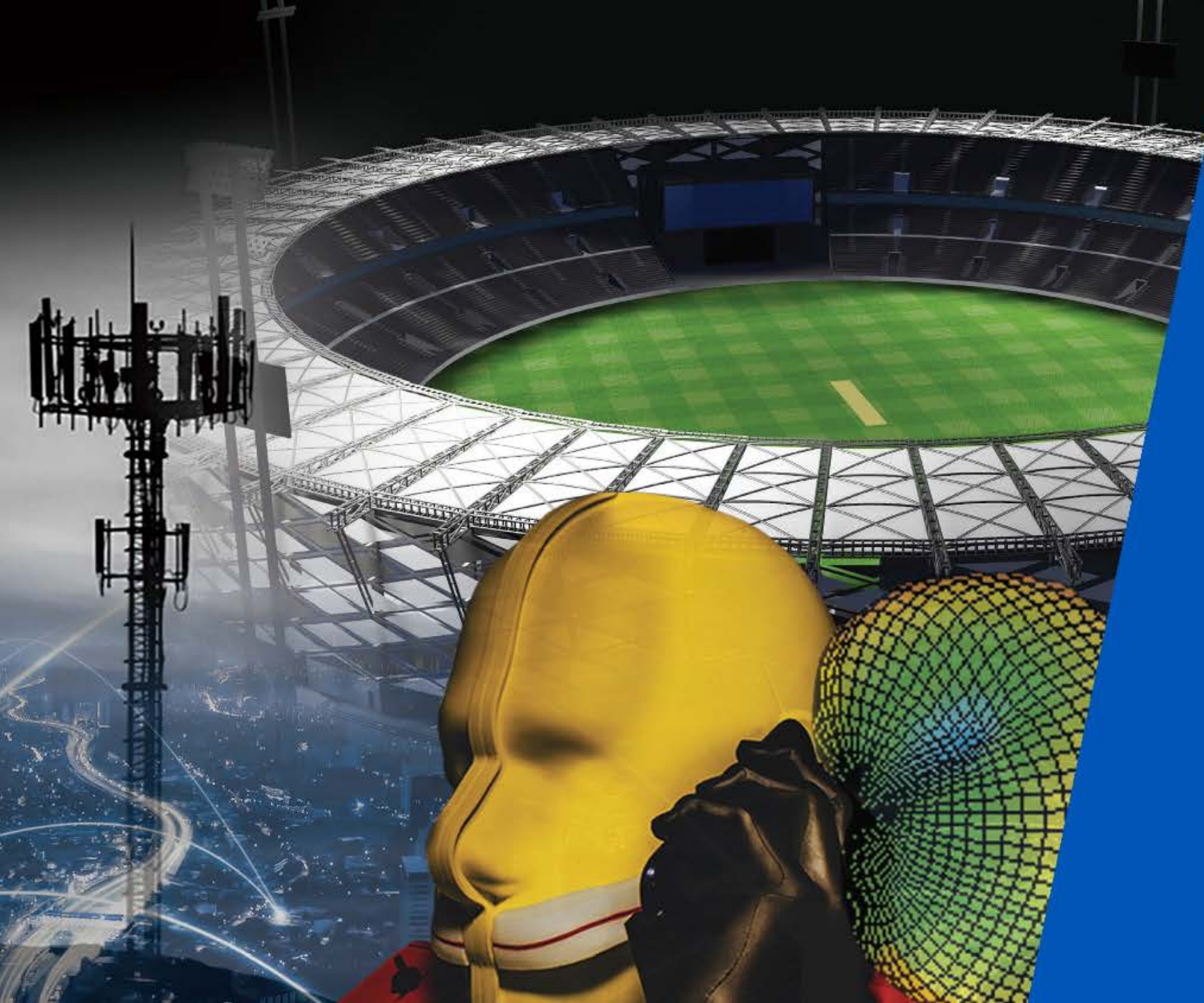
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- ✓ **No Cost!**
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Courtney Ortanez,
PCTEST
W2F Career Fair
July 23, 2020

Welcome



COURTNEY ORTANEZ

Marketing Coordinator

Courtney.Ortanez@PCTEST.com

Who is PCTEST ?

Established
1989

~ 200
employees
globally

Wireless
device
testing &
certification
services

Acquired by
Element
December
2019

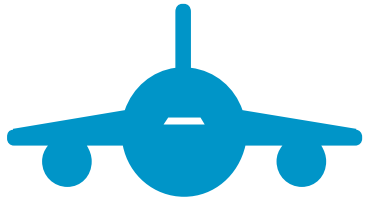


PCTEST[®]

Proud to be part of  element

Element Business Sectors

Aerospace



Transportation &
Industrials



Connected
Technologies



Energy



Fire & Building Products



5 sectors

Connected Technologies

Authorized by the major Carriers performing Regulatory, Conformance, Performance, and Battery Safety testing of wireless devices in North America, Europe, and Asia



Our Core Values



Safety



Integrity



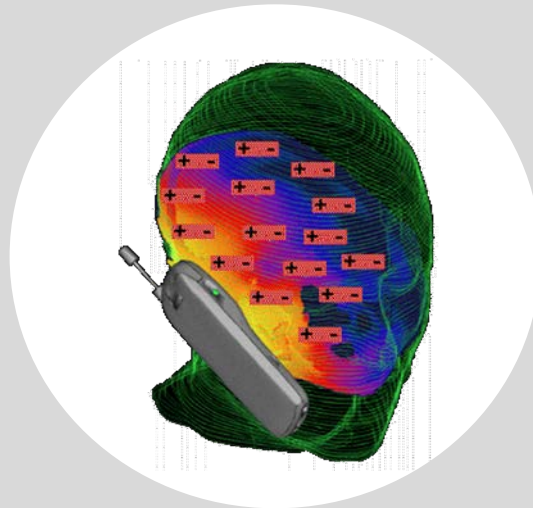
Excellence



Partnership

The work we do at PCTEST

- Leaders in testing the latest advanced radio technologies
- Collaborate closely with Regulators and Industry bodies to define test plans for cutting edge technologies
- Provide technical test and certification services to wireless device manufacturers to support getting their product to market

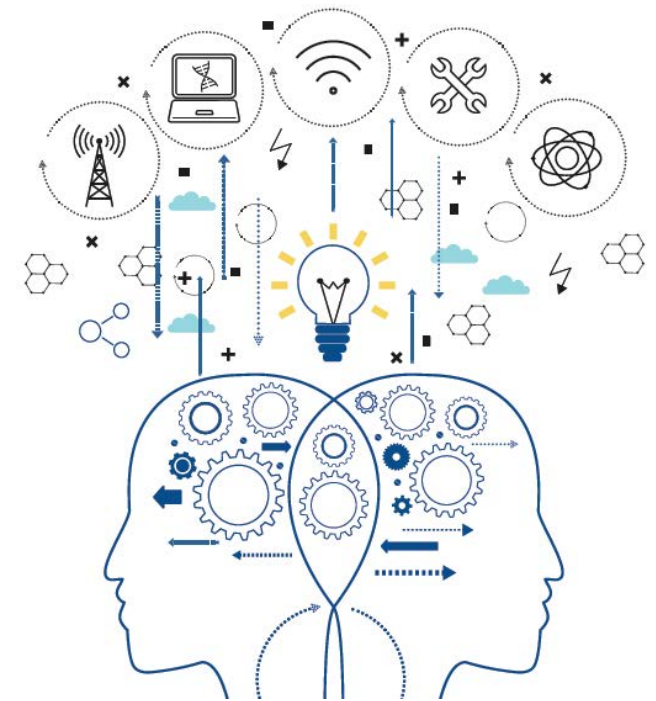


PCTEST: Now Hiring

- **Administrative Assistant (Part-time)**

- Monday through Friday, 8:00 AM to 12:00 PM, OR 12:00 PM to 5:00 PM (approx. 25 hours per week).

- Explore New Organization & Industry
- Career Development & Goal Setting
- New Transferrable Skills
- Hands-On Experience and Training
 - Communication, collaboration, and team-work skills
 - Planning, time management, and more!



Join our team, join our family !



Questions & Answers



United Natural Foods, Inc. - Gilroy

Who we are:

- ▶ United Natural Foods, Inc. is the largest publicly traded wholesale distributor delivering healthier food options to people throughout the United States and Canada.
- ▶ UNFI distributes over 110,000 products to more than 43,000 customers including natural product superstores, independent retailers, conventional supermarket chains, ecommerce retailers, and food service industry.

We are currently hiring for:

- ▶ Order Selector
- ▶ Reach Lift Operator
- ▶ Receiver
- ▶ Loader
- ▶ CDLA Driver

The background features abstract, overlapping green geometric shapes, primarily triangles and polygons, in various shades of green, creating a modern and dynamic visual effect.

Justine Castillo
Talent Acquisition Partner
Justine.castillo@unfi.com
(408) 706-4832

Corovan is Hiring

Our employees are our greatest asset



work2future's Virtual Employer Connect

7/23/2020

Presenter

Corovan is Hiring



Angela Sessler

Talent Acquisition Manager

Cell: (408) 202-7713

asesler@corovan.com | corovan.com/careers



About Corovan

Corovan provides commercial moving, storage and furniture services

Founded in 1948, Corovan Moving and Storage was originally known as Coronado Warehouse & Supply. Since then, the company has expanded to multiple locations throughout California with a storage capacity of over 1 million square feet. The cornerstone of our success is an unrelenting commitment to quality, training, and professionalism. Our numerous partnerships with Blue Chip clients are a testament to our consistently high service level.

Corovan's purpose is to be the choice for the customer who wants great service. Our people, know-how, equipment, warehouses, technology, and products help facilitate workplace changes while ensuring time and cost efficiency for our customers.

Our mission is to be the best workplace service provider available by delivering superior services and products: earning customer loyalty and creating a great company for the clients and people who work with us.

Corovan has set out to be the best service provider in the market place, even when compared to companies in different industries. We have a wide range of competitive advantages across multiple disciplines. We believe any third party, independent analysis, would find Corovan to be an industry leader in safety, training, client satisfaction, continuous improvement, financial stability, accountability, technology and more.



About Corovan

Locations



San Diego (Headquarters)

Serving San Diego, Inland Empire, and surrounding area

Address:

12302 Kerran Street,
Poway, CA 92064

Phone: (858) 762-8100

Email: info@corovan.com

Business Hours:

Mon – Fri 8:00 am – 5:00 pm



Fullerton

Serving Orange County, Los Angeles, and surrounding area

Address:

1000 E. Valencia Drive,
Fullerton, CA 92831

Phone: (714) 681-7600

Email: info@corovan.com

Business Hours:

Mon – Fri 8:00 am – 5:00 pm



San Jose

Serving San Jose, Silicon Valley, South Bay, and surrounding area

Address:

650 Lenfest Road,
San Jose, CA 95133

Phone: (408) 678-3200

Email: info@corovan.com

Business Hours:

Mon – Fri 8:00 am – 5:00 pm



San Leandro

Serving San Francisco, Oakland, East Bay, North Bay, and surrounding area

Address:

10901 Bigge Street,
San Leandro, CA 94577

Phone: (415) 934-1600

Email: info@corovan.com

Business Hours:

Mon – Fri 8:00 am – 5:00 pm



Corovan is Hiring

Actively Recruiting & Hiring Talent

- Commercial Office Movers
- Systems Furniture Installers
- Drivers
 - Class C Bobtail Truck Drivers
 - Class A Tractor-trailer Drivers
- Supervisors
- Project Managers
- And more...



Corovan is Hiring

Committed to providing a superior employee experience

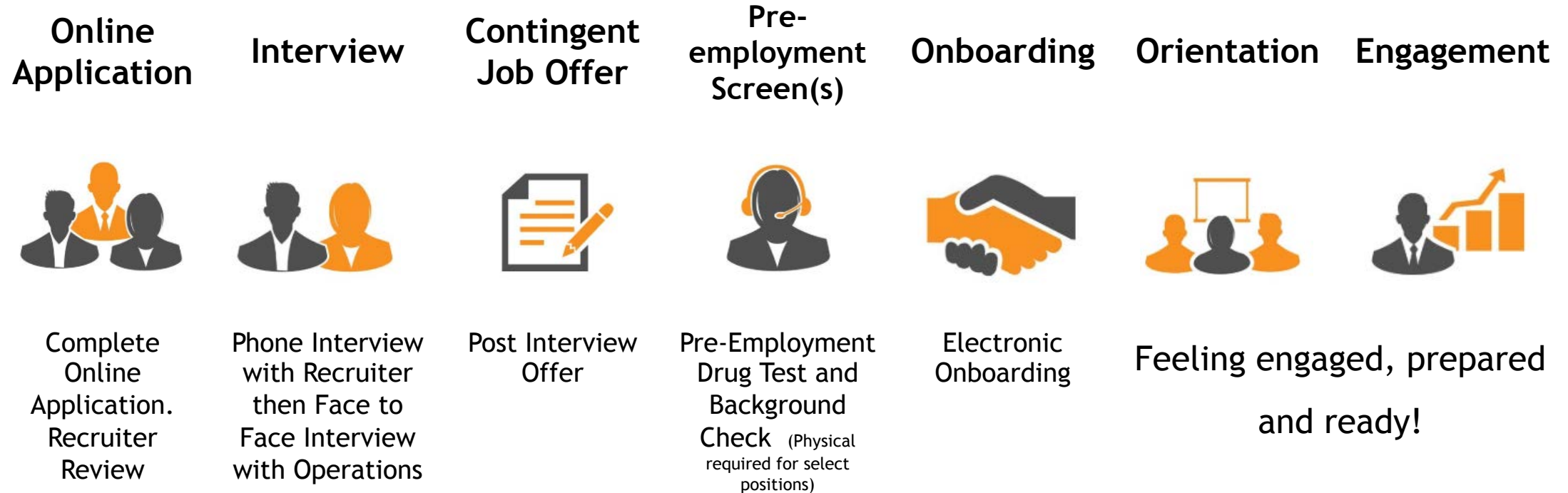
Pay & Benefits

- Competitive hourly wage based on experience
- Retirement savings plan with company match
- Paid Sick Leave
- Employee Referral Bonus Program
- Safety Reward Program
- Continuous learning and career development training
- Health insurance, Dental insurance, Vision insurance and Voluntary Supplemental Insurance eligibility is evaluated regularly. Eligibility is based on hours worked. Employee must maintain a consistent average work schedule of 30+ hours per week.



Corovan is Hiring

Hiring Process



Corovan is Hiring

Committed to safety

At Corovan, the health and safety of our customers and employees continue to be a priority, especially amid concerns about the spread of the coronavirus (COVID-19). Here is what we are doing to operate safely and effectively.

- Corovan's full-time Safety Director has developed and deployed specialized COVID-19 training
- Corovan implemented safety surveys
- As a precautionary step, Corovan provides gloves, masks, sanitizing wipes, and hand sanitizer. Customers are welcome to communicate with the managers regarding the reasonable utilization of these items during Corovan's services.
- All employees need to follow the CDC recommendations regarding social distancing regular hand washing
- We create additional social distance space in our offices and staggered shifts

We are here to help our clients during these difficult times. Corovan provides a wide range of essential services to assist our clients in responding to the Coronavirus crisis. Here are several of the projects Corovan can assist with:

- Reconfiguring clients office space to improve Social Distancing
- Delivery services to help clients implement work from home initiatives
- Receiving and providing short term storage of medical equipment and supplies
- Converting dormitories to temporary housing and medical support facilities
- Delivery and distribution of personal protective equipment and supplies
- Essential Moving services for school districts and construction companies
- Posting emergency workplace signage related to COVID 19
- Quick ship furniture solutions for workers at home
- Virtual job site walkthroughs



Corovan is Hiring

Our employees are our greatest asset

Thank you for considering Corovan as a potential employer!

Corovan has always emphasized that outstanding people are the key to our success. Our strength and future growth depend on the contributions made by our employees and each person within our organization.

We hire talent with the skills and the potential to help our Company succeed. We expect employees to perform the tasks assigned to them to the best of their abilities. We believe that hard work and commitment will not only benefit Corovan, but will help give all of our employees a sense of pride and accomplishment.

Every employee has an important role in our operations and we value the abilities, experience and background that they bring with them. It is our employees who provide the services that our customers rely upon and enable us to grow and create new opportunities in the years to come.

Our management team intends to provide employees with all of the support and the resources they will need to perform their job effectively. If, at any time, an employee needs assistance or guidance, the employee should not hesitate to ask any member of the management team.



Join Our Team!

Apply Online

Ready to make a difference?

Here's how you can apply:

To begin the application process, you must apply online. Once you have applied online, a member of our recruiting staff will contact you if you are selected to move to the next step in our hiring process.

Search Available Positions & Apply Online Now

www.corovan.com/careers



Join Our Team!

Questions



Angela Sessler

Talent Acquisition Manager

Office: (408) 678-3200 x1644

Cell: (408) 202-7713

asesler@corovan.com



Benjamin Perez

Recruiter

Office: (408) 678-3200 x1634

Cell: (510) 755-8073

bperez@corovan.com





*Always improving our
efficiency, professionalism,
and on our quality of service.*

If you're looking for a rewarding career, join
our team and experience the **Corovan difference.**

corovan.com/careers

Corovan is an EEO/AA/D/V employer

Apply Now >>



Appendix



Corovan is Hiring

Commercial Office Mover

The Mover I is responsible for lifting, carrying and/or pushing furniture, equipment and cartons on wheels to and from trucks, offices and warehouses. May also assist in loading and offloading trucks from docks and/or on a lift-gate and setting and offsetting goods on equipment. Responsible for assuring a quality move for the customer, providing outstanding customer service, and assisting the move process by communicating with the supervisor, the customer and other crew members. The work schedule is part-time, hours will vary. Reliable transportation is required for this position.

Basic Qualifications

- High school diploma or general education degree (GED); or less than one year related experience and/or training; or equivalent combination of education and experience.



Visit Corovan's Career Center for complete job description



Corovan is Hiring

System Furniture Installer

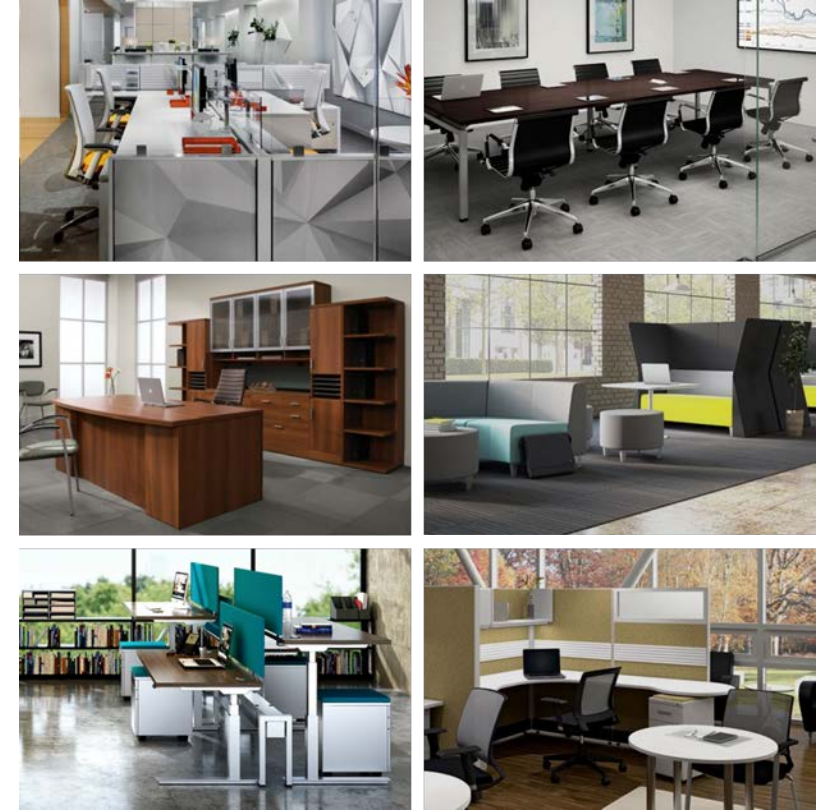
The Installer I is responsible for installing and de-installing furniture systems as directed by supervisor. Installers lift, carry and/or push furniture, equipment and cartons on wheels to and from trucks, offices and warehouses as requested by the customer. Responsible for loading and unloading trucks from loading dock, using ramps or on lift-gates. May assist in setting & offsetting goods on equipment, assuring a quality move for the customer, providing outstanding customer service, and assisting the move process by communicating with the supervisor, the customer and other crew members. The work schedule is part-time, hours will vary. Reliable transportation is required for this position.

Basic Qualifications

- High school diploma or general education degree (GED); or up to one year related experience and/or training; or equivalent combination of education and experience
- 6 months systems furniture installation experience
- Must own a basic set of installation tools

Preferred Qualifications

- Familiar with all components of systems furniture nomenclature and be able to identify upon sight, the major lines of the three major manufactures; Steelcase, Herman Miller and Haworth.



Visit Corovan's Career Center for complete job description



Corovan is Hiring

Class C Bobtail Truck Driver

The Driver I, Class C Driver is responsible for driving, loading and unloading Class C bobtail trucks during the course of an Office & Industrial (O&I) Move. May also assist with lifting, carrying and/or pushing furniture, equipment and cartons on wheels to and from trucks, offices and warehouses as requested by the customer. Responsible for assuring a quality move for the customer, providing outstanding customer service, and assisting the move process by communicating with the supervisor, the customer and other crew members. The work schedule is part-time, hours will vary. Reliable transportation is required for this position.

Basic Qualifications

- High school diploma or general education degree (GED); or one year related experience and/or training; or equivalent combination of education and experience.
- Valid driving record that meets the company's insurance carrier's requirements.
- 1 year driving Class C bobtail trucks or related experience.
- Minimum age 21 to qualify for company auto insurance.



Visit Corovan's Career Center for complete job description



Corovan is Hiring

Class A Tractor-trailer / Bobtail truck Driver

The Driver II, Class A Driver is responsible for driving, loading and unloading Class A tractor-trailer and/or bobtail trucks during the course of an Office & Industrial (O&I) Move. May also assist with lifting, carrying and/or pushing furniture, equipment and cartons on wheels to and from trucks, offices and warehouses as requested by the customer. Responsible for assuring a quality move for the customer, providing outstanding customer service, and assisting the move process by communicating with the supervisor, the customer and other crew members. The work schedule is part-time, hours will vary. Reliable transportation is required for this position.

Basic Qualifications

- High school diploma or general education degree (GED); or one year related experience and/or training; or equivalent combination of education and experience.
- Two (2) years qualified as a CA CDL Commercial Driver.
- Valid California Class A driver's license
- Valid driving record that meets the company's insurance carrier's requirements.
- Minimum age 21 to qualify for company auto insurance.
- CA CDL Commercial Driver's License required.
- Must be able to obtain and maintain DOT medical certificate.



Visit Corovan's Career Center for complete job description



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Supervisor

The Supervisor I supervises small and medium sized move and install crews to complete projects for commercial customers. This position performs general manual labor and office furniture installation tasks including loading, unloading, lifting, and moving office furniture and materials. In addition, this position assists with a variety of functions with manual labor tasks as needed, as it may require loading and unloading trucks from loading dock, using ramps or on lift-gates. Overall, this position is responsible to ensure the customer's complete satisfaction, and ensure extreme care not to damage goods or facilities during the install/move. This position is also responsible for reporting and escalating any related issues about the job to the Project Manager or Account Manager. Typically obtains daily site work role assignments from Project Manager, however may also receive assignments from the Dispatcher, Operations Supervisor, or Account Manager and directly reports to the Operations Manager. Reporting to the Operations Manager,

Basic Qualifications

- High School Diploma and/or general education degree (GED); or one to two (1-2) year's related experience and/or training or equivalent combination of education and experience.
- Valid California driver's license may be required.
- If driving on behalf of company, a valid driving record that meets the company's insurance carrier's requirements.
- Two (2) years of warehouse/moving experience required, using various moving equipment and its proper usage such as dollies, carts, pads, straps, pallet jacks, forklifts, ramps, lift gates, and all specialty equipment including but not limited to roll-a-lifts, Genie lifts safe jacks, and J bars.
- Certified forklift operator certificate required.
- Knowledge of commonly-used office furniture installation and moving concepts, practices, and procedures within a particular field required.
- Moderate reading and writing skills with 1-2 years of experience in the field or in a related area preferred.

Visit Corovan's Career Center for complete job description



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Project Manager

The Project Manager I is responsible for managing small to medium size move and install projects where a Project Manager is required. Responsible for bringing the job in under the bid. Supervises move and install crews through project completion for commercial customers and teaches and trains crews to insure quality work is performed. May perform general manual labor and office furniture installation tasks as needed. General manual labor may include loading, unloading, lifting, and moving office furniture and materials. May be required to drive trucks up to Class A if qualified and approved. Responsible for assuring a quality move for the customer, providing outstanding customer service, and assisting the move process by communicating with the supervisor, the customer and other crew members. Hours will vary. Reliable transportation is required for this position.

Basic Qualifications

- High school diploma or general education degree (GED); related experience and/or training; or equivalent combination of education and experience.
- 1 year conducting pre-move meetings, managing post destination signage and communicating standard move and install protocols to customers or related experience
- 1 year estimating small to medium move and install projects to determine manpower, trucks and equipment necessary to complete the tasks required or related experience

Preferred Qualifications

- Previous commercial and/or household installation experience preferred.
- Familiar with all components of systems furniture nomenclature and be able to identify upon sight, the major lines of the three major manufactures; Steelcase, Herman Miller and Haworth.

Visit Corovan's Career Center for complete job description





Corovan is proud to be an Equal Opportunity Employer - veterans/individuals with disabilities,
committed to workplace diversity





Working with Williams State Farm

Ken Williams – State Farm Agent



My team's mission is to help people manage the risks of everyday life, recover from the unexpected and realize their dreams. We are located in Santa Clara, CA and help customers with their insurance and financial service needs, including:

- Auto insurance
- Home/ Renters insurance
- Life/ Health insurance
- Education & Retirement planning

**WE'RE
HIRING!**

State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of the State Farm Insurance Companies.

Company Website: www.kwilliamssfagent.com

State Farm Agent Team Member

Available Positions **Currently Hiring Fully Time**

- Customer Service Representative
- Insurance Account Position (Sales Experience preferred)
- Insurance Administrative Staff Position



Position Overview

Successful State Farm Agents are seeking a qualified professional to join their winning team. We seek an energetic professional interested in helping our business grow through value-based conversations and remarkable customer experience. If you enjoy working with the public, are outgoing and customer focused, a motivated self-starter who thrives in a fast-paced environment, then this is your opportunity for a rewarding career with excellent income and growth potential.

Qualities we are looking for

- A “**Getter**” with a gorilla marketing mentality, zero call reluctance, and quick to reply with a desire to WIN!
- A “**Keeper**” who loves getting to know people, remembers everything about them and makes people feel like your whole life revolves around making them happy.
- An “**Admin**” who is very organized, pays attention to details, answers the phone on the first ring, and can juggle 10 tasks at one time and get them all done with little to no error.
- Someone who is ethical and good of character, friendly with a positive attitude, competent, able to pass a state exam, and have a desire to be on a winning team.



Responsibilities

- Develops leads, schedule appointments, identify customer needs, and markets appropriate products and services.
- Provide prompt, accurate, and friendly customer service. Service can include responding to inquiries regarding insurance availability, eligibility, coverages, policy changes, transfers, claim submissions, and billing clarification.
- Establish customer relationships and follow up with customers, as needed.
- Work with the agent to establish and meet marketing goals.
- Use a customer-focused, needs-based review process to educate customers about insurance options.
- Maintain a strong work ethic with a total commitment to success each and every day.

As an Agent Team Member, you will receive...

- Salary plus commission/bonus
- Paid time off (vacation and personal/sick days)



Requirements & suggested skills

- Interest in marketing products and services based on customer needs.
- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred.
- Successful track record of meeting sales goals/quotas preferred
- Excellent communication skills – written, verbal, and listening.
- People-oriented
- Self-motivated
- Proactive in problem solving
- Detail oriented
- Experience in a variety of computer applications, particularly Windows.
- Able to learn computer functions.
- Ability to work in a team environment.
- Ability to make presentations to potential customers.
- Ability to assess customer needs and conduct effective interviews in the office.
- Ability to explain complex financial issues in understandable terms.

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs. State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm.

Join Our **TEAM**

Accepting Resumes and applications *today* or send to
ken@kwilliamssfagency.com

THANK YOU!

PC Test

UNFI

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Ken Williams State Farms



See even more positions
at www.work2future.org

